

Company Profile

March 2011



Origin Storage Limited

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Solutions you can rely on!

Company Profile

Past Present and Future



Origin Storage Limited Origin Storage Limited is a company born from the brand name Origin Storage Solutions, which covers the supply of Hard Drive Solutions to major computer manufacturers. As the business expanded a handpicked team was chosen to bring experience in component knowledge, compatibility, product sourcing and assembly. Origin Storage is now the complete package when it comes to the supply of all Storage related products.

The Financial Years 2008-2010 had seen a global downturn in all areas of trade. As a supplier of computer storage upgrades, Origin was well positioned to cope with a downturn. With tightened budgets, rather than "buy new", the Corporate and SME market upgraded their existing equipment and therefore placed Origin in an opportunistic position to market its vast product portfolio.

2011 see's Origin Storage celebrate its 10th year of trading. As our business and opportunities have increased we are now working with our investors and partners to plan our future financial commitments through external investment. The management of Origin Storage Ltd see this as an exciting time in our growth phase and look forward to our involvement in the growing computer storage arena.

Data Security is a heavily focused area at Origin Storage, consisting of an extensive range of solutions for large corporations and SME's to protect sensitive data, and has been anticipated to accelerate further in 2011. With hopes of increasing market share within this market segment, Origin Storage will be adding new editions to the product range with the launch of Data Locker 3, which will be the latest PIN Protected Portable Hard Drive for notebooks and desktop computers.

In conjunction with the Data Locker 3, Origin Storage will also officially launch the Enigma SED FIPS 140-2(Self Encrypting Drive). This product range designed specifically for notebook laptops and is ideal for the mobile workforce enabling them to increase security in a cost-effective way, to the highest level using a combination of hardware and software built-in. Not only does this internal hard disk drive provide unparalleled security, it also operates on-the-fly preventing any loss of speed of performance from the laptop.

Thank you for taking the time to read our profile. We look forward to developing our business relationships in 2011 and beyond.

Kindest regards

Andy Cordial

A handwritten signature in black ink, appearing to read "Andy Cordial".

“ Origin Storage Ltd is one of Europe's leading IT storage manufacturers for matched hard drive and encrypted solutions. Origin Storage prides itself on its ability to support legacy storage products and notebook accessories for all leading manufacturers. Origin has supported all major OEM's for the past eight years and has worldwide supply links with tier one manufacturers. ”

Andy Cordial

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Company Profile

Product Ranges and Services



Encryption Products

Data Locker - PIN Protected AES Hardware Encrypted USB 2.0 Hard Drive

The World's Most Secure PIN Protected Portable Hard Drive

The Data Locker features a comprehensive set of innovative, proprietary technologies in order to provide users with the simplest to use, most secure portable hard drive on the market.

Key features:

- » Touch screen LCD panel - for activation/de-activation of security measures.
- » 100% platform independent - all security measures performed within the device.
- » Unique authentication system - eliminating the threat of infected systems, keyboard loggers or brute force attacks.
- » 128 or 256 bit AES (CBC Mode) full drive encryption – providing unparalleled security.



Enigma SED - Self Encrypted Internal Hard Drive Upgrades

Incorporating the latest 256 Bit AES hardware encrypted 2.5" hard drives from Toshiba; the Enigma SED solution provides permanent full disk encryption on the fly. Each Enigma SED conforms to the latest Trusted Computing Group OPAL Self Encrypting Drive standards.

Enigma SED is a 100% compatible upgrade solution designed specifically for the corporate/SME market. Each Enigma hard drive is supplied with the correct fitting kit pre-mounted ready to fit straight into the laptop. Designed by WinMagic the Pre-Boot Authentication system not only allows the user to authenticate using a password and/or token combination but also removes the need for the drive to rely on the laptops BIOS which means that it is now possible to upgrade any SATA based system to an Enigma SED.



Encrypted Flash Keys

To compliment our current range of encryption solutions we have also added flash key encryption to our portfolio. Utilising 256 Bit hardware encryption the flash key provides an easy way to transfer relatively small amounts of data securely from one place to another. We can supply in small to large quantities and for special projects provide bespoke logo printing.



USB 2.0 Flash Keys

- Securely Store, Share & Transport Data
- 256 Bit AES Hardware Encryption
- Powered Directly From The USB Port
- True 'Plug & Play', No Drivers Required

Company Profile



Product Ranges and Services

Storage Solutions

NAS, SAN, iSCSI, & VMware®

Through our continued partnership with Thecus® we are able to bring new highly demanded technologies to the forefront of the market, technologies such as NAS & SAN along with newer iSCSI and VMware® compatible devices. Our close partnership with Thecus® has allowed us to bring new data storage devices with unrivaled capacities and also offer our own on-site warranty service.

In today's networked world, digital content is truly the most precious asset. At Origin we take pride in developing innovative storage solutions that keep data safe and secure. Our aim is to deliver high-quality NAS products that meet the storage needs of individuals and large organizations alike.

With the ever increasing demand for storage technology Origin will be there to provide complete solutions for all your storage needs.



Quality Matched Drive Solutions

Origin Storage Ltd manufactures a full range of Quality Matched Drive Solutions for most major Branded Servers, Notebooks and Desktops. In order to make it easy to locate your specific drive solution Origin Storage Ltd has a full storage configurator on our website www.originstorage.com All Quality Matched Drive Solutions come with three years advanced replacement warranty and also come with free pre and post sales technical support.

Additionally, Origin has a pan European agreement with Dell to supply hard drive upgrades and external portable products through Dell parts teams and websites across Europe. As a focussed vendor in Dell we work very closely with the manufacturer to ensure compatibility across the complete range of Dell systems.

Any customer who orders from the Dell website for legacy machine upgrades receives an Origin Storage solution.



Third Party Fitting Kits

Origin Storage Ltd is the UK's largest distributor of third party and universal fitting kits for storage upgrades in the UK.

With suppliers and manufacturers situated around the globe, Origin Storage stocks the majority of Fitting Kits needed for all major brands of machine, including Dell, HP, IBM, Fujitsu, Toshiba, Sun, SGI and more. Our knowledge on compatibility enables us to provide the correct Fitting Kit for your Notebook, Desktop or Server.



Our customer base in this market includes Third Party Solution providers, Corporate Resellers, Major Distributors and OEMs.

Company Profile

Product Ranges and Services



3rd Party Upgrades

Laptop Batteries and Mains Adapters

Origin Storage Ltd have partnered with Battery Technology Inc. (BTI) the leading 3rd party battery manufacturer in the USA. BTI have been designing and manufacturing batteries for notebook computers, digital cameras/camcorders and related power products since 1992.

All batteries are designed to meet or exceed the original manufacturer's specifications with guaranteed compatibility.

All power products are fully tested in house by BTI to ensure 100% compatibility to almost every make and model of notebook computer by all major manufacturers.

BTI offers an equipment protection policy, offering to repair or replace a mobile device if harm is caused by the specified BTI product. The company's products address the needs of mobile professionals and customers that demand power solutions to keep them running.



Laptop Keyboards

We have the most comprehensive range of laptop keyboards available in UK and most other EU language layouts, with the majority available from stock for immediate delivery.

Other non-EU language layouts can be obtained on request and are usually available within a couple of days.

Keyboards for other makes of laptops can also be sourced on request, just contact our Sales team for more details.



Product Sourcing

Origin Storage Ltd has identified a demand for old or noncurrent IT products. As the industry evolves parts can be discontinued within nine months of launch. At Origin we have a dedicated sourcing team, which searches the globe to fulfil individual requirements. So far this has been focused mainly around storage products but also includes branded parts such as Graphics Cards, Monitor parts etc. Origins sourcing team is happy to help with any requirement no matter what quantity or difficulty and we always promise a swift response.

Call or e-mail us to see if we can help; Tel: +44 (0)844 288 6868 E-mail: sales@originstorage.com

Company Profile

Company Details



Our Partners



Our Clients



Registered Details

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Website:	www.originstorage.com	WEEE Reg #:	WEE/EC0053TQ
		ISO Certificate #:	BSENISO9002:1994